



# Let SAP Gold Partner, Premikati, Help you Maximize Your SAP Ariba Start Sourcing Free Trial.

Optimize cost, manage risk, and make sure the savings you negotiate are fully realized.

Until December 31, 2020, get five user licenses of SAP Ariba Sourcing and post up to 90 events over 90 days. Make fast sourcing decisions that can mitigate problems in your supply base while delivering significant savings to your company. With the help of Premikati's Center Of Excellence (COE) Team, we can help you understand all you need to know to get the most out of your free trial and make the decision to buy.

## We want to make it easier for companies to find new suppliers and cut costs!

To help, we're supporting your free SAP Ariba Start Sourcing trial and your team of 5 users for the 90 days. We will guide you through best practices, tips and tricks and even run events for you!

## Benefits of SAP Ariba Sourcing

- ▶ Average of 9.7% sourcing savings
- ▶ 17% higher spend under management
- ▶ 39% better cost-reduction savings

Signing up is easy and it is a cloud based solution so your IT team is off the hook.

**With Premikati, you get the support of actual, real procurement professionals who know their stuff. Our SAP Ariba COE Team will bring their bag of tricks and tips to get you up and running:**

### End User Training

We will teach you all of the features and functions and bells and whistles of the solution with a smile :-)

### Best Practice Set Up

Our SMEs will get you set up like the pros and ensure you are running like the big dogs. Woof!

### Run Live Events

Walk this way. Talk this way... Let us show you how sourcing can rock!

SAP Ariba Start Sourcing + 20 Hours of Premikati's Ariba Center of Excellence for \$6K

**CONTACT US TO GET STARTED TODAY**

317-682-4940

info@premikati.com

# Bring Value and Save \$\$\$ by Leveraging SAP Ariba and Premikati COE

When you try something new don't you like to have someone show you how to do it first? Sure you do! Our team knows SAP Ariba like the back of their hand AND they know Procurement because they used to be in your shoes. After your trial has ended and you have made the decision to buy SAP Ariba Sourcing, we will support your implementation too! The best part is that you will get a credit for \$6K towards your implementation! **Work with the best from the start through "GO LIVE".**

## Count your winnings from the beginning:

- ▶ RFX Creation Management
- ▶ Ariba Discovery Integration
- ▶ Competitive bidding
- ▶ Supplier Response Management
- ▶ Communications and Messaging
- ▶ Global Multi-lingual Capabilities
- ▶ Multi Currency Options
- ▶ Reporting
- ▶ 24-Hour Go Live
- ▶ White Glove Support
- ▶ Subject Matter Experts
- ▶ Best in Class Practices

## Fast Track to Savings with Premikati

<b>SAP Ariba Sourcing Implementation by Premikati</b>			
Premikati's Implementation Services	Quick Start for SAP Ariba's Start Sourcing	Base	Comprehensive
Project Management for Implementation	✓	✓	✓
Timeline		2-4 weeks	6-8 weeks
Configuration (Header/Meta-tag Fields)		✓	✓
Sourcing Project Workspace Templates (including workflow)		5	10
Sourcing Project Reports		5	10
Sourcing Project / Event Template Library		5	15
Side by Side (virtual) Support of Live Sourcing Events	Available as part of the 1-1 Coaching hours	1	3
Training Documentation	✓	✓	✓
1-1 Coaching (Hours)	20	✓	✓
<b>Additional Services</b>			
Hypercare Support Post Go-Live	N/A	1 week	2 weeks
Additional Premikati On-going Support	As scoped	As scoped	As scoped
<b>Fixed Pricing (exclusive of T&amp;E)</b>	<b>\$6K</b> (full amount credited towards Base Implementation package if purchased within 3 months)	<b>\$30-45K</b>	<b>\$55-85K</b>

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