

SAP Solution Brief | PUBLIC
SAP Ariba Supplier Management

Create and Manage **More-Resilient** **Supplier Relationships**

THE BEST RUN



Protect Your Organization Against Disruption

As global supply chain disruptions continue to be compounded by ongoing geopolitical events, modernizing procurement operations has emerged as a key strategic priority for many organizations. Only with the right technology providing much-needed transparency can businesses **effectively assess risk and improve collaboration** with suppliers to create strategic supplier relationships resulting in more-resilient supply chains.

Amid ongoing geopolitical conflicts, surging inflationary pressure, and increasingly erratic climate-change-related weather events, organizations around the world have been impacted by procurement and supply chain disruption.

With volatility placing stronger demands on sourcing and procurement organizations, there's an urgent and strategic need to forge stronger relationships with suppliers. When disruption is constant, an organization's readiness to manage

unexpected supply chain challenges is essential for business continuity and competitive advantage.

The key to better anticipating and responding to the challenges of a turbulent supply environment lies in rethinking supplier and procurement management around all spend types. As supply chains become more complex, it's essential to use technology to manage supplier relationships and mitigate supplier risk, allowing you to respond with agility in the face of disruption.

Protect Your Organization Against Disruption

Center Your Source-to-Pay Process Around **Your Supplier Relationships**

At a time when supply chain transparency is more important than ever, how do you develop supplier relationships and create value when supplier data is spread across multiple sources, limiting visibility into your supply base?

Helping you proactively and strategically manage supplier relationships, the SAP® Ariba® Supplier Management portfolio offers an innovative approach to better manage supplier lifecycles, performance, and risk within the context of your source-to-pay process. The portfolio offers solutions that support strong supplier management combined with constant monitoring of supply chain risks.

Offering natively integrated supplier management tools, the SAP Ariba Supplier Lifecycle and Performance solution enables flexible and agile management of trading partners. It allows for an effective way to connect with suppliers that's faster, easier, and more secure while streamlining supplier onboarding and registration. Internal workflows execute checks and balances that help ensure supplier compliance.

Meanwhile, the SAP Ariba Supplier Risk solution helps you uncover supply chain risks across various spend and risk types, helping your buyers make smarter, safer decisions before purchase. The solution links mitigation plans and processes with your network of suppliers, allowing personalized risk scoring and monitoring of your supply base.

**Center Your Source-to-Pay Process
Around Your Supplier Relationships**

Develop Supplier Relationships as Partnerships to Improve Collaboration

Using SAP Ariba Supplier Lifecycle and Performance and SAP Ariba Supplier Risk helps you smooth interactions between your buyers and suppliers, provide accurate and visible data on the business being transacted, and report on performance outcomes.

You can automate and streamline supplier management, better align with procurement, and gain a 360-degree view to vet and manage your suppliers from every angle within the context of the source-to-pay process. This allows you to drive more spend to preferred suppliers, eliminate savings leakage, and prevent supply chain disruptions by responding quickly and effectively to shifting market conditions.

With a configurable setup, you can **tailor risk views and alerts to your business**, each supplier relationship, and your role, and tie specific information to sourcing or contracting clauses before the work takes place.

Integrating supplier onboarding, qualification, and segmentation with other procurement processes supports consistency throughout the source-to-pay process and enables compliance across your supply base. A comprehensive view of key suppliers allows you to make timely, contextual, and more-accurate business decisions and improve collaboration with your trading partners.

When your buyers are well-informed, they can make decisions that prevent supply chain disruptions.

Develop Supplier Relationships as Partnerships to Improve Collaboration

Summary

At a time when supply chain disruption is constant, your organization's readiness to manage unexpected supply chain challenges is essential for business continuity and competitive advantage. With the SAP® Ariba® Supplier Management portfolio, you can manage supplier information, lifecycle, performance, and risk all in one place and make supplier qualification and segmentation an integral part of your buying processes.

Objectives

- Improve supplier lifecycle visibility, reduce costs, manage risk, and enhance operational efficiency across the source-to-pay process
- Streamline supplier onboarding and reduce cycle time
- Minimize risks associated with suppliers and monitor suppliers across key risk categories

Solution

- Enables a detailed, accurate, and up-to-date view of supplier information integrated with sourcing and procurement processes
- Creates a single, up-to-date supplier record and makes it easier for suppliers to maintain their own information
- Provides actionable risk triggers and evaluation based on a risk controls framework to mitigate regulatory and compliance-driven risks

Benefits

- Manage supplier lifecycle, performance, and risk all in one place
- Scale supplier compliance across your organization
- Support proactive supplier risk management with ongoing risk and performance monitoring

Learn more

To find out how SAP Ariba Supplier Management can help your business, visit us [online](#).



